

Figure 1A

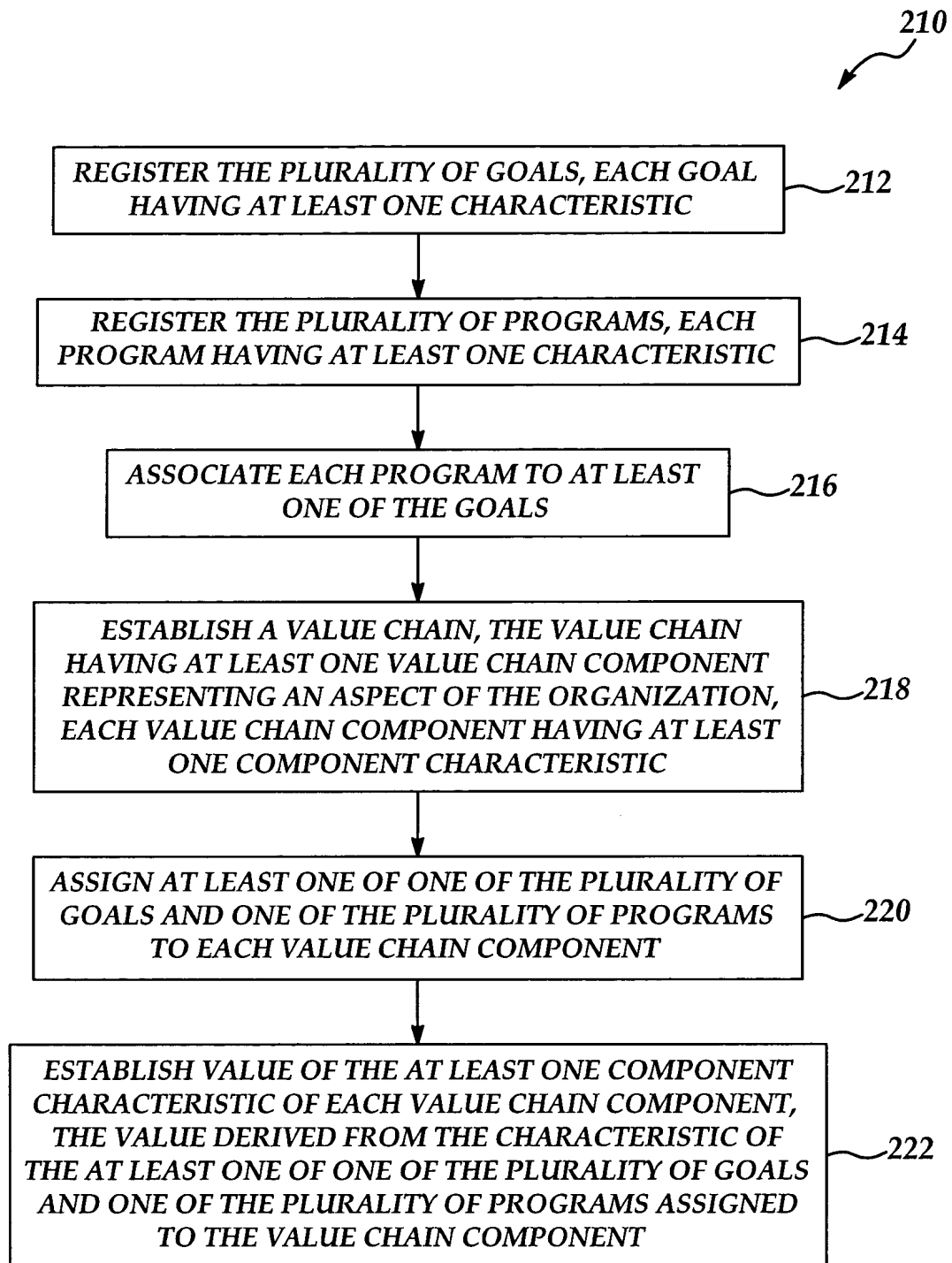


Figure 1B

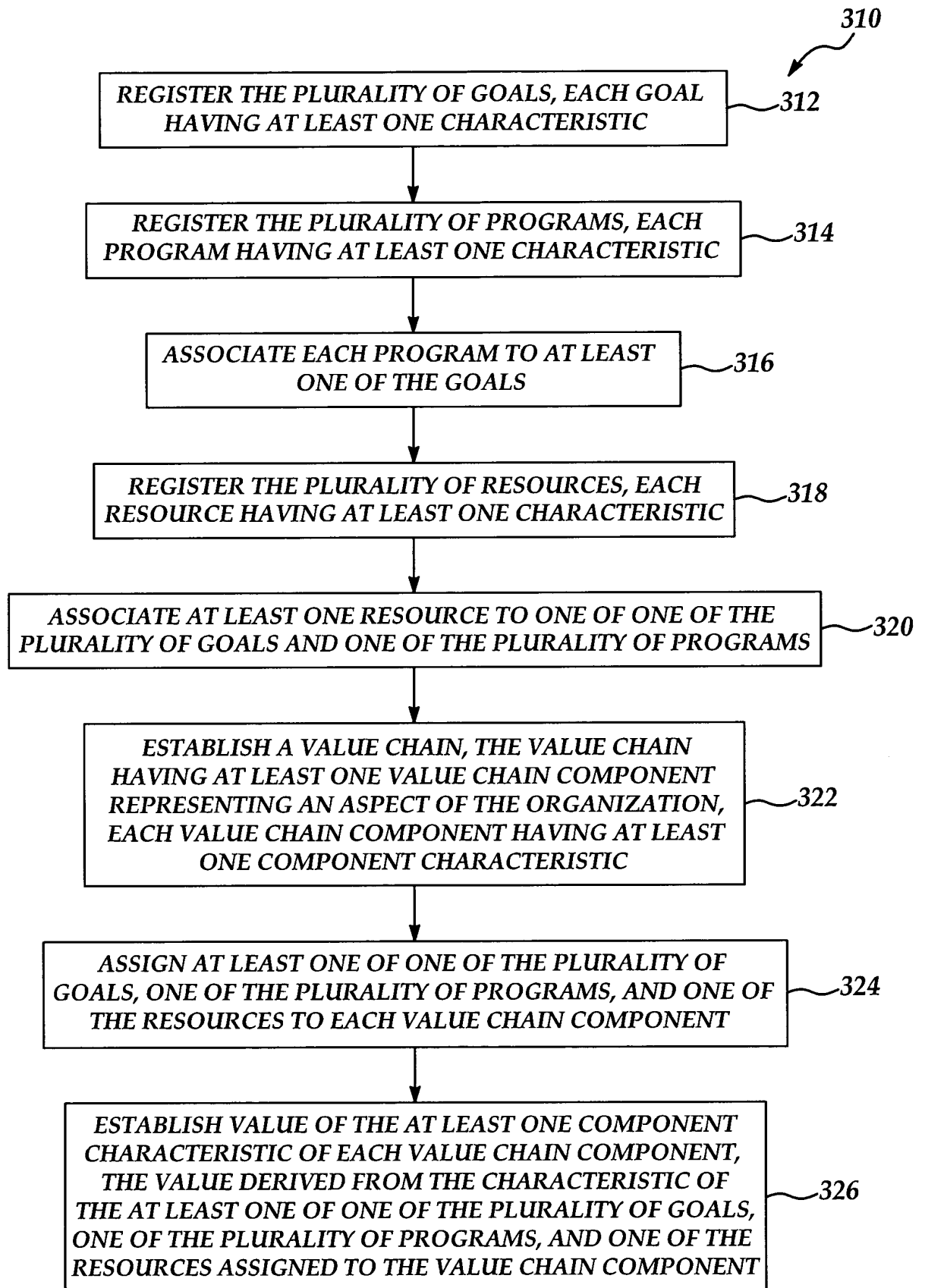


Figure 1C

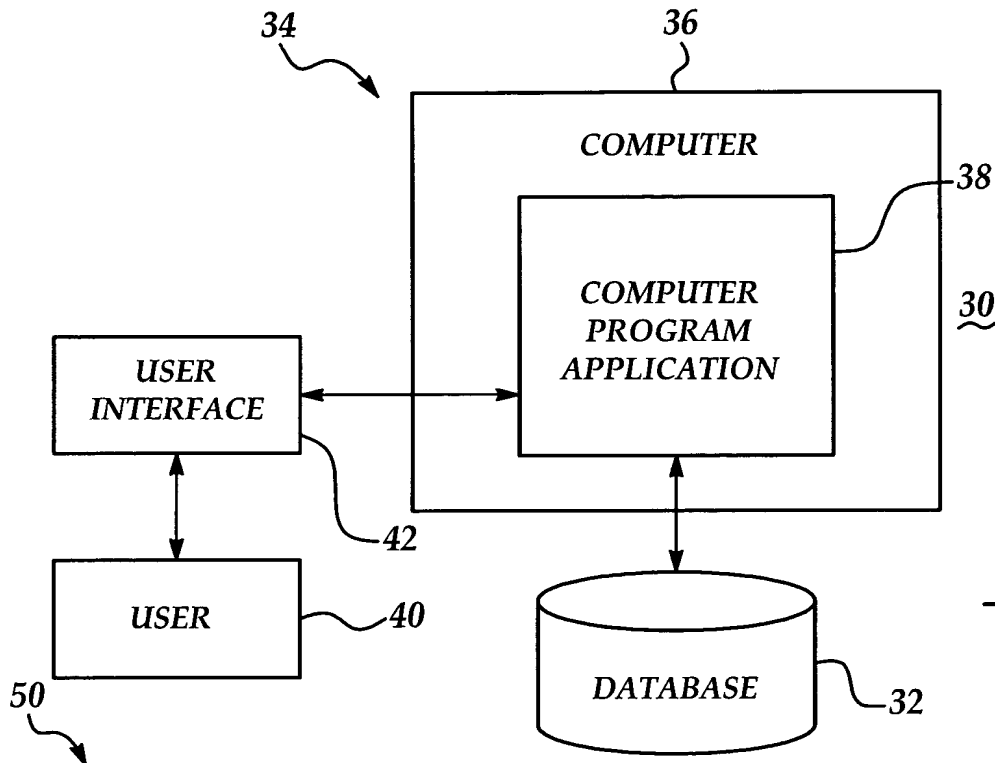


Figure 2

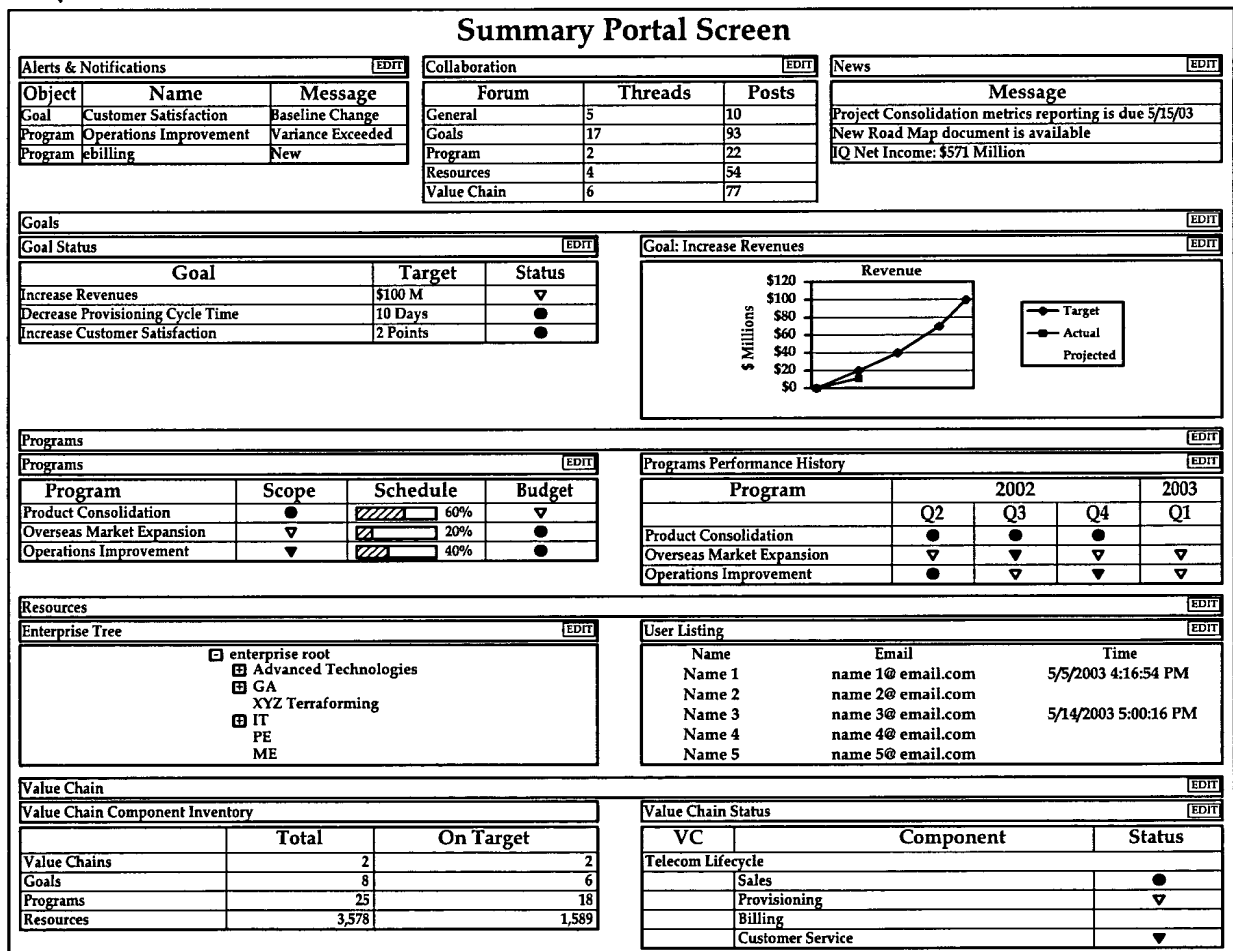


Figure 3A

## Program Detail Report

Program Name: ASIA Sales Office				Date: 6/5/2003			
Owner: Joe Black Parent Program: EDITDA Group Association: Operations Priority: High Date Created: 1/1/2002				Program Description/Purpose			

Program Scorecard							
Overall Status		Baseline Values					
Current	Projected	Scope	Budget	Schedule	Resources	Benefits	Business Value
▼	●	●	▼	40%	●	▼	▼
		text	\$1,000,000	12/31/2003	text	\$1,500,000	\$500,000 NPV

Scope	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><th>Scope Scorecard</th></tr> <tr><td style="text-align: center;">●</td></tr> <tr><td style="text-align: center;">text</td></tr> </table>	Scope Scorecard	●	text	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><th>Baseline Description</th></tr> <tr><td>Produce 50 widgets by year end in North America</td></tr> </table>	Baseline Description	Produce 50 widgets by year end in North America
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Budget	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><th>Budget Scorecard</th></tr> <tr><td style="text-align: center;">▼</td></tr> <tr><td style="text-align: right;">\$1,000,000</td></tr> </table>	Budget Scorecard	▼	\$1,000,000	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>Baseline</th> <th colspan="2">Actuals</th> </tr> <tr> <th>Budget</th> <th>Burned</th> <th>% Burned</th> </tr> <tr> <td style="text-align: right;">\$1,000,000</td> <td style="text-align: right;">\$250,000</td> <td style="text-align: right;">25%</td> </tr> </table>	Baseline	Actuals		Budget	Burned	% Burned	\$1,000,000	\$250,000	25%
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Business Value	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><th>Business Value Scorecard</th></tr> <tr><td style="text-align: center;">▼</td></tr> <tr><td style="text-align: right;">\$500,000 NPV</td></tr> </table>	Business Value Scorecard	▼	\$500,000 NPV	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>Business Value Measurement</th> <th>Baseline Value</th> <th>Default</th> </tr> <tr> <td>NPV</td> <td style="text-align: right;">\$500,000</td> <td style="text-align: center;">yes</td> </tr> <tr> <td>ROI</td> <td style="text-align: center;">50%</td> <td style="text-align: center;">no</td> </tr> <tr> <td>B/E</td> <td style="text-align: center;">18 months</td> <td style="text-align: center;">no</td> </tr> </table>	Business Value Measurement	Baseline Value	Default	NPV	\$500,000	yes	ROI	50%	no	B/E	18 months	no	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th colspan="2">Reference Components</th> </tr> <tr> <th>Benefits</th> <th>Budget</th> </tr> <tr> <td style="text-align: center;">▼</td> <td style="text-align: center;">▼</td> </tr> <tr> <td style="text-align: right;">\$1,500,000</td> <td style="text-align: right;">\$1,000,000</td> </tr> </table>	Reference Components		Benefits	Budget	▼	▼	\$1,500,000	\$1,000,000
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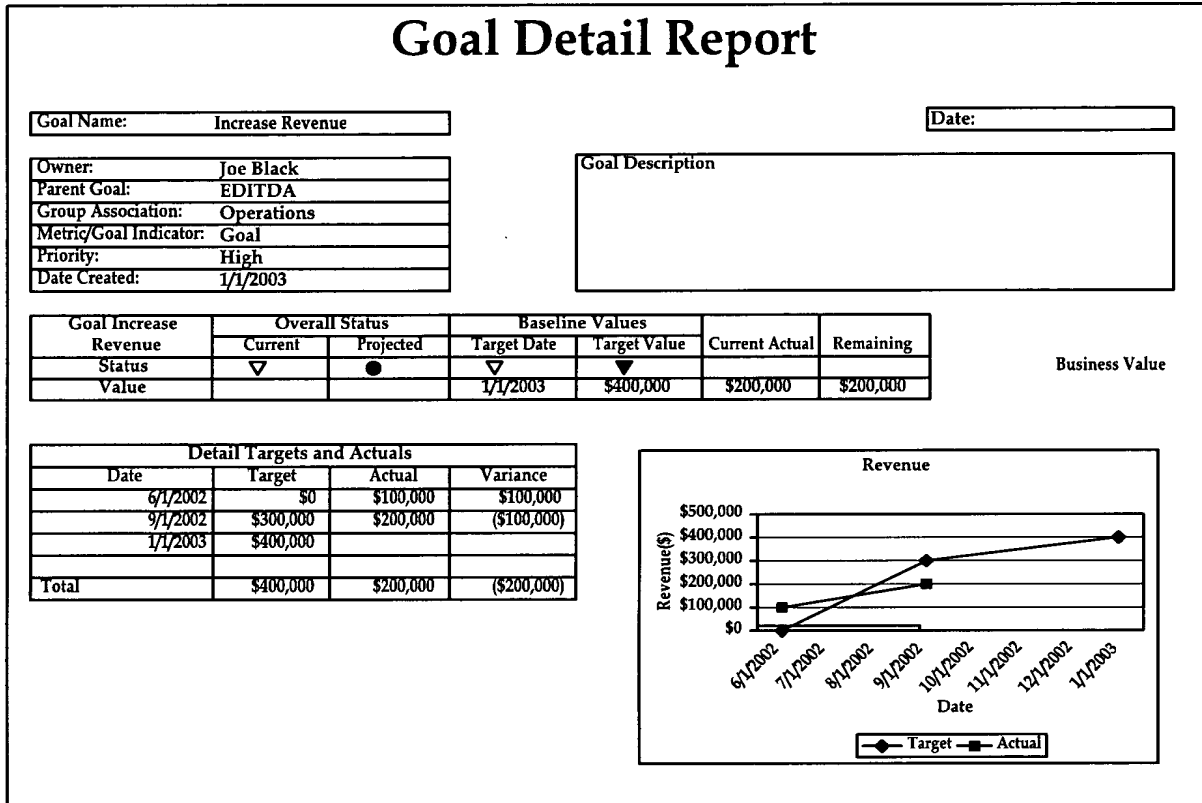


Figure 3C

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## Goal Palette Screen

Collaboration

Documents

Notes

Calendar

Messages

There are no new documents

General Information

Name:  Owner:  Priority:  Overall Status: ●

Parent Goal:  Type: ☒ Goal ☐ Metric

Description:

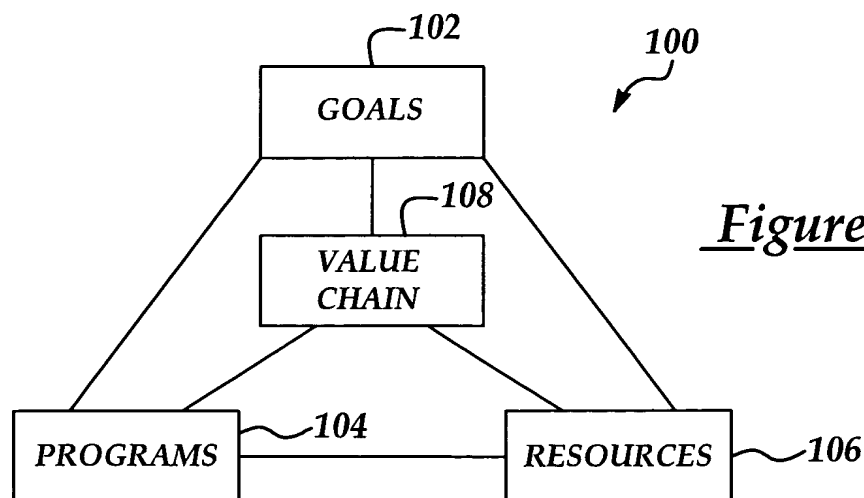
Save

Scorecard

From:  To: 

Programs

Resources

Figure 3DFigure 4